

NEW JERSEY STATE INTERSCHOLASTIC ATHLETIC ASSOCIATION
PO BOX 487, ROUTE 130 NORTH ROBBINSVILLE, NJ 08691

NJSIAA / DAANJ Athletic Directors Course

Wednesday, August 16, 2017
9:00 AM – 1:00 PM – AD Info Session
1:00 PM – 4:00 PM – LTI Course 714

NJSIAA Central Office
1161 Route 130 North
Robbinsville, NJ 08691

This in-service training is specifically designed for Athletic Directors new to that position at a NJSIAA member school and limited experienced Athletic Directors (2 - 3 years of service at a NJSIAA member school). This one-day course will be conducted by staff from NJSIAA and DAANJ.

AGENDA:

- 8:30 AM – 9:00 AM Check-In/Registration/Welcome
- 9:00 AM – 11:00 AM NJSIAA – “What ADs Should Know for 2017-18” – NJSIAA Directors
- 11:00 AM – 1:00 PM Working Lunch - DAANJ – ADs’ mindset, oversight of coaches, evaluation of coaches, dealing with difficult parents, time management, ten (10) quick thoughts for new Athletic Directors, sportsmanship, review of timely and important issues for new ADs.
- 1:00 PM – 4:00 PM **LTC 714 - Athletic Administration: Dealing with Challenging Personalities**
This course examines the causes of challenging or difficult personalities in society, with specific reference to interscholastic athletic programs. Basic management strategies include the use of emotional intelligence and transactional analysis considerations and methods. Specific protocols will be defined for dealing with individuals who “must be right,” “must win,” “must be logical” and “must be accepted.” In addition, techniques will be covered for preventing or responding to anger, sarcasm, denigration, complainers and backbiters and rigid-obstinate personalities. A model will also be discussed for creative interaction with parents who demand involvement in athletic department decision-making or who seek to influence the decisions of senior administrators.

**Registration for LTC 714
MUST be received by
August 1st!**

NJSIAA is a New Jersey Department of Education Provider: 4 credit hours
Cancellations will be posted on the NJSIAA website: www.njsiaa.org (T) 609-259-2776 (FAX) 609-259-3047

Name(s) _____ School _____
_____ Email _____
_____ Cell # _____

Address _____

Registration Fee:

- \$100.00 – AD Information Session (9:00 – 1:00)**
\$125.00 – LTC 714 (1:00 – 4:00)*
\$225.00 – AD Info Session and LTI Course (9:00 – 4:00)

***Advanced registration for LTI Course by August 1, 2017 is required.**
Registration for AD Info Session only will be accepted until August 14th

Please make check payable to NJSIAA and return with registration to: NJSIAA, PO Box 487, Robbinsville, NJ 08691, Attn: Athletic Directors Course